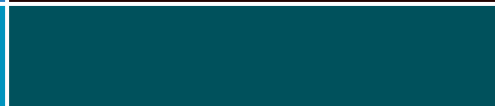


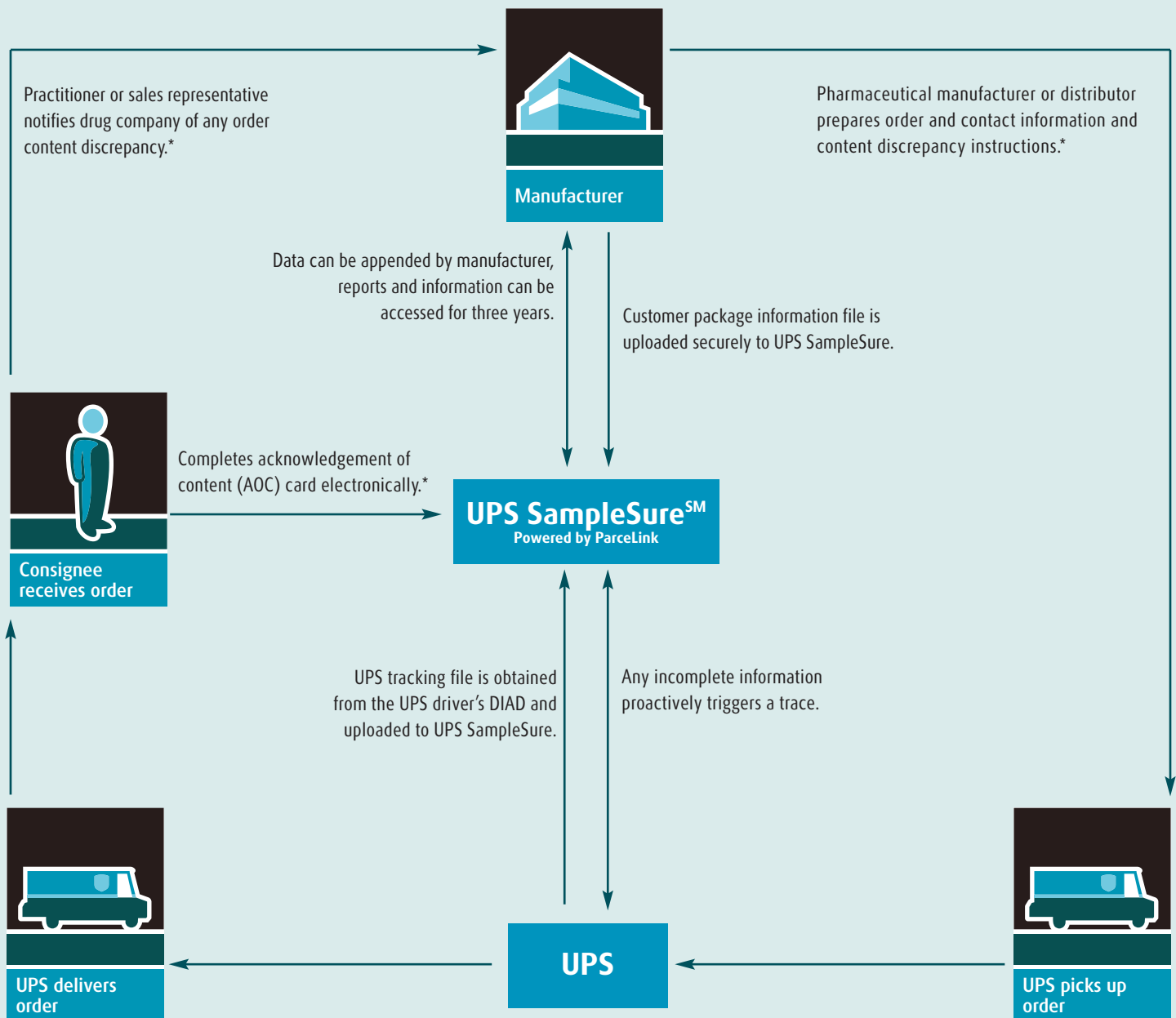
UPS SampleSure<sup>SM</sup>



# Secure Control from Start to Finish

## The Process: Simple, Secure and Industry-Recognized

In a closed-loop system, customer package information, and UPS tracking files are merged, reconciled and stored as a final delivery record.



*\*Random drug sample receipt and signature verification audits are recommended.*



## Comply and Deliver

### Drug Sample Distribution Solutions from UPS

Pharmaceutical manufacturers and distributors face the risk of noncompliance with every drug sample order shipped. The Prescription Drug Marketing Act (PDMA) and Food and Drug Administration (FDA) regulate vital aspects of drug sample distribution, including sample order content, proof of delivery, record storage and much more.

UPS is helping pharmaceutical companies handle this challenge. We can test your pharmaceutical packaging for different environmental conditions to determine proper packaging. Once packaged, UPS can help your organization ship pharmaceutical samples to licensed practitioners, hospitals and drug sample representatives in a secure and reliable manner that's validated and accountable on multiple levels:

- Certain information required by regulations is captured and secured as “electronic receipts”
- Reconciliation is streamlined

UPS can help you comply with government regulations and turn a challenging process into a success story for your enterprise. UPS's system is more than an efficient way to deliver drug samples — it can serve as a knowledge chain coming and going, providing better service while helping you achieve control and compliance.



## Challenge Solved with UPS SampleSure\*

With more than 15 years of experience in managing healthcare distribution systems, UPS appreciates the industry's specific challenges. That's why we've developed UPS SampleSure, a Web-based, user-friendly system that integrates drug sample ordering and shipping information with comprehensive activity reporting.

This system streamlines the drug sample distribution process and helps you adhere to regulations. Key benefits include:

- Electronic capture of required order data
- On-demand access to order and delivery data
- Encrypted signatures
- Ability to complete acknowledgement of content (AOC) card electronically
- Missing shipping or delivery information proactively triggers a follow-up
- If desired, data storage capabilities can exceed FDA requirements

We can help you achieve compliance for every order you process. Because when your operation is compliant, you're free to focus on what pharmaceutical samples are intended to do — grow sales.

### Industry Recognized Validation

The UPS SampleSure system is validated by BuzzeoPDMA, an industry leader in assisting with PDMA compliance and 21 C.F.R. Part 11 validation. You can feel assured our systems meet or exceed requirements for data security and authenticity.

\*Powered by ParcelLink Systems, Inc.



## In Control of Data, Coming and Going

UPS SampleSure can capture data electronically from the moment you initiate a drug sample order. Vital information for every shipment can be stored for future reconciliation and reporting. Missing shipping or delivery information proactively triggers a follow-up. Our system simplifies the process and increases the integrity of your drug sample distribution.

With UPS SampleSure, each shipment's course is charted electronically to its destination, providing you with a simple yet powerful information tool.

- Store and access vital shipment information 24/7
- Store and search package content information
- Trace discrepancies in shipping or delivery information
- Create reports using customer name, customer address, ship date, product lot number, tracking number and more

## Data Security, Information Flexibility

### Safe and Sound

Electronic capture of data means you benefit from enhanced security. Order and shipping information is uploaded over a secure data link. Delivery acknowledgement signatures are captured and encrypted via the UPS driver's DIAD when delivery is made. Password-protected data records are electronically reconciled, and missing shipping or delivery information automatically triggers a follow-up. Throughout, data integrity is maintained — information can only be appended, not altered.

Electronic data capture makes adhering to PDMA regulations more straightforward with less risk of human error than manual processes.

### Reports Made to Order

The PDMA requires pharmaceutical companies to track and maintain records on drug samples from pickup to final delivery. UPS SampleSure provides flexible reporting capabilities to help you stay on top of your drug sample deliveries.

- Standard reports give you access when you need it to help address immediate inquiries.
- Exception reports enable you to determine trends, even pinpoint potential diversion of drug samples.
- Customized reports let you access and organize data in the format that best suits your needs.

### Storage Capability

While the FDA requires storage of shipping records for three years, UPS SampleSure gives you the option of storing them longer. Order, shipping and delivery files are reconciled and stored, and the data is flexible — you decide how to view information.



## Contact UPS Today

As the world's largest package delivery company, UPS is uniquely positioned to help you maintain the integrity of your pharmaceutical sample distribution operation so it's a core competency instead of an expensive liability.

For more information about getting started using UPS to manage drug sample distribution, visit [ups-psi.com](http://ups-psi.com) or contact your UPS account representative at 1-800-701-9295.